

# CloudStorm LLC Capability Statement

California Certified Disabled Veteran Business Enterprise (DVBE ID 2002395)

CloudStorm provides senior practitioner-led IT consulting for public-sector buyers, prime contractors, and partner teams that need practical help moving AI, data, integration, ERP, and custom software work from strategy into production.

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<b>Certification</b> California Certified DVBE	<b>Primary focus</b> AI, data, IT strategy, programming, ERP

## Core Capabilities

- **Artificial Intelligence:** AI strategy definition, use-case prioritization, production readiness, RAG solution design, vector search patterns, and scaled AI implementation leadership.
- **Data Excellence:** Data estate assessment, Databricks pipelines, analytics foundations, governance-aware data design, and data improvement work that prepares organizations for AI.
- **IT Strategy:** Technology roadmaps, operating model guidance, architecture decisions, modernization planning, delivery recovery, and executive-level IT advisory support.
- **Programming Services:** Custom software, automation, internal tools, APIs, MuleSoft integration patterns, prototypes, workflow support, and pragmatic application development.
- **ERP Expertise:** Enterprise implementation experience with JD Edwards and the full suite of SAP S/4HANA, including cross-functional process and integration complexity.

## Commercially Useful Function

CloudStorm performs direct, meaningful IT work: strategy definition, architecture, delivery leadership, solution design, software implementation, ERP modernization support, data/AI enablement, and integration work. CloudStorm can contribute as a prime consultant, subcontractor, or teaming partner.

## Differentiators

- California DVBE status with procurement-ready IT capability.
- More than 35 years of leadership experience across military, startup, and enterprise IT environments.
- Experience leading teams from 5 to more than 550 employees.
- Practical AI delivery perspective grounded in data quality, integration, and production operations.
- Senior IT executive experience across strategy, budgets, vendor decisions, contracts, KPIs, and delivery execution.

## Best Fit

CloudStorm is a strong fit for California agencies, prime contractors, and business partners seeking DVBE participation paired with real technical delivery in AI, data platforms, ERP modernization, enterprise integration, custom programming, and senior IT strategy.

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